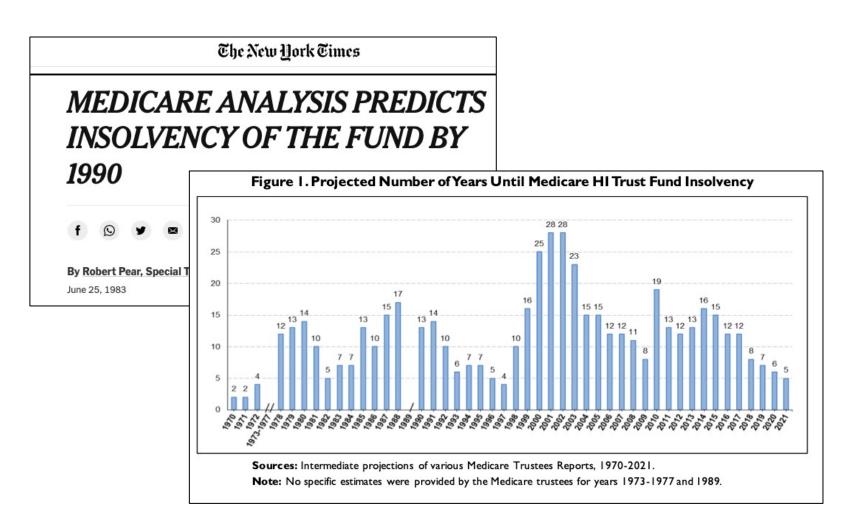


Medicare: Fiscal Challenges

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What If We Ran Our Personal Finances This Way?

Takeaways

COVID-19 was terrible –

- Recent Health Reform efforts are largely unsuccessful:
 - 30 years of delivery system reform efforts...
 - FFS price controls <u>failed</u> to control expenditure growth
 - A decade after its inception CMMI has <u>not</u> bent the Medicare program's cost curve

No Wonder Medicare is Expensive

Feature	FFS	MA
Provider Network Inclusion	99%	41% (average)
Network Design	Any Willing Provider	PFFS, PPO, HMO
Price Negotiation	(-) Providers cannot negotiate price	(+) Providers negotiate price
Utilization Review	No*	Yes
Members Enrolled Until Their Departure	Yes	
Pharmacy Benefit Manager	Managed Competition Model	

Increase revenue

and/or

Cut expenditures

and/or





Programmatic Reforms



Transform CMS

– Plan operator -> market regulator

Risk-adjusted capitation

 The beginning of meaningful a budgetary framework

Reform MA

- Implement competitive bidding inclusive of FFS
- Create a pragmatic comparison for MA v. FFS
- Change default enrollment to MA